



3Q21

# **Highlights**

2021: Keeping ascendant traffic volume. Registering same values recorded previously of the COVID-19 pandemic, presenting a very satisfatory financial results:



Resilience: Over 30 Millions TEVs until 3Q21

Regeneration: Traffic 11% over 2020 and 1% over 2019



**Gross Revenue: R\$ 194.7 Millions** 

Net Revenue\*: R\$ 159.5 Millions

Adjusted EBITDA - YTD\*\*: R\$ 94.7 Millions

Adjusted EBITDA - LTM\*\*: R\$ 130.5 Millions



All data from the operacional assets on this presentation were calculated pro forma as the consolidation just started from may/21.



## **Traffic Data**

The Monte Rodovias highways are showing **great recovery of 2020's traffic volume even with COVID-19 pandemic impacts on 202**1, the accumulated volume of traffic until the 3Q21 is already higher than the volume registered on the 3Q19, establishing pre COVID levels of traffic.

+ 11.3%

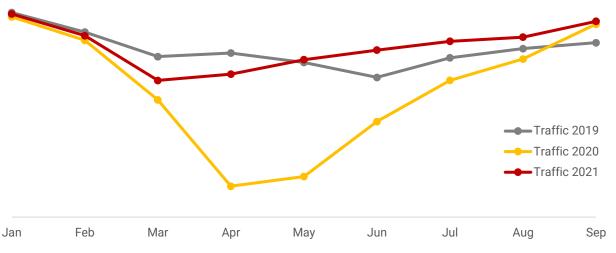
Accumulated traffic of Monte Rodovia assets until 3Q21 is already higher than the accumulated traffic recorded on 3Q20.

Highway traffic shows great resilience on the COVID-19 pandemic, decreasing only 5.3% in 2020 compared to 2019 and showing good recovery comparing 3Q21 with 3Q20:

- CBN: Recovery of 9.3% in front of 2020 traffic;
- CRA: Recovery of 18.3% in front of 2020 traffic;
- CRC: Recovery of 22.1% in front of 2020 traffic;

Traffic (millions of TEVs)	3Q19	3Q20	3Q21	Var.
	3Q19			21/20
CBN	23.73	21.48	23.47	9.3%
CRA	4.78	4.43	5.24	18.3%
CRC	1.43	1.20	1.47	22.1%
Monte Rodovias	29.94	27.11	30.18	11.3%

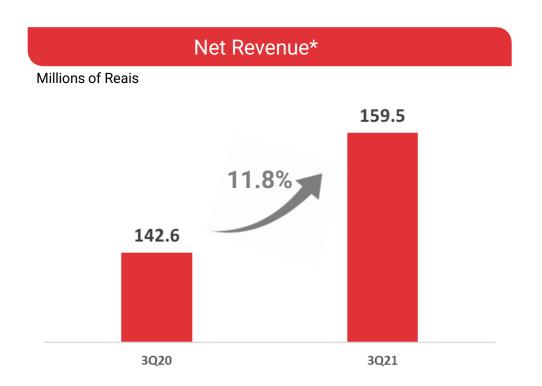
#### **Month on Month Traffic**

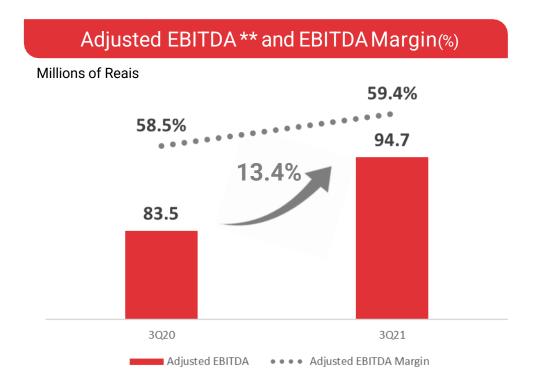




## **Financial Data**

During the year of 2021, the **recovery of traffic** associated of the efforts engaged by the company on synergy process in the assets and cost reduction resulted in a **expressive growth on the Net Revenue and Adjusted EBITDA**, **as in the EBITDA Margin**:

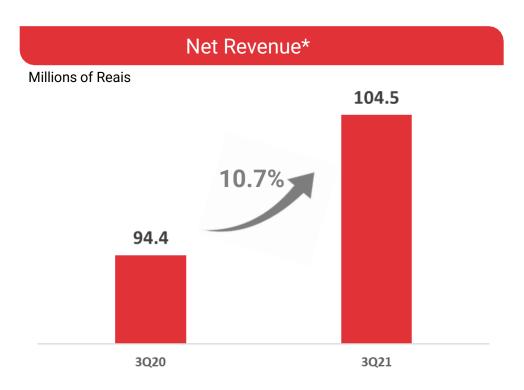


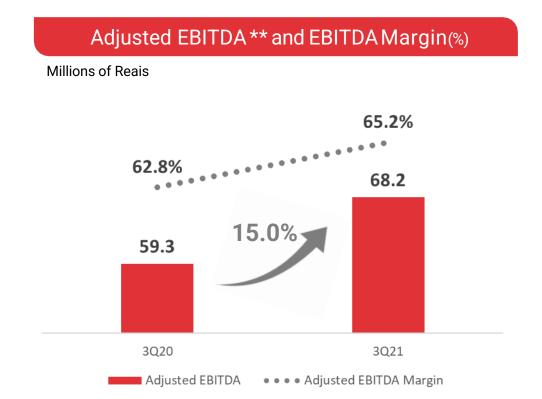




## **Financial Data - CBN**

CBN has been reaching a **relevant traffic recovery on 2021**, mostly associated with the recovery of activities in the Camaçari and Aratu industrial complexes. Furthermore the revenue increment, the synergy actions performed in the asset grant an **evolution in the financial indicators** of the concession:

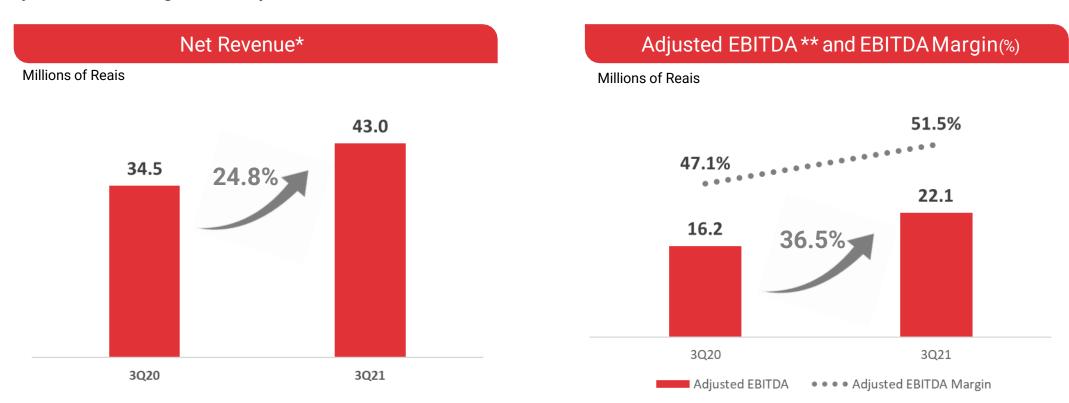






### Financial Data - CRA

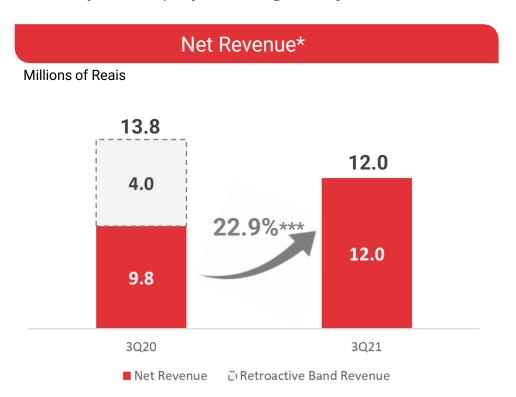
CRA's **traffic has been recovered** by the strong operation of the industrial complex of SUAPE on 2021, **reaching traffic levels over the registered before the COVID-19 pandemic**. The combination of the traffic recuperation and the efficiency operational actions adopted by Monte Rodovias granted a **expressive financial result**:



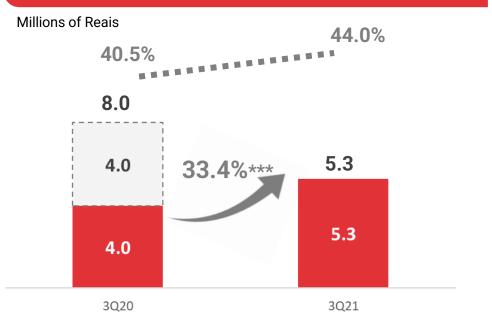


### Financial Data - CRC

CRC has been showing a **relevant recovery on traffic volume**, captained by the recapture of social activities and the end of the distance measures associated with the COVID-19 pandemic. The integration work applied by Monte Rodovias only reinforced the improvement showed by the company, **reflecting directly on the financial indicators**:



## Adjusted EBITDA \*\* and EBITDA Margin(%)

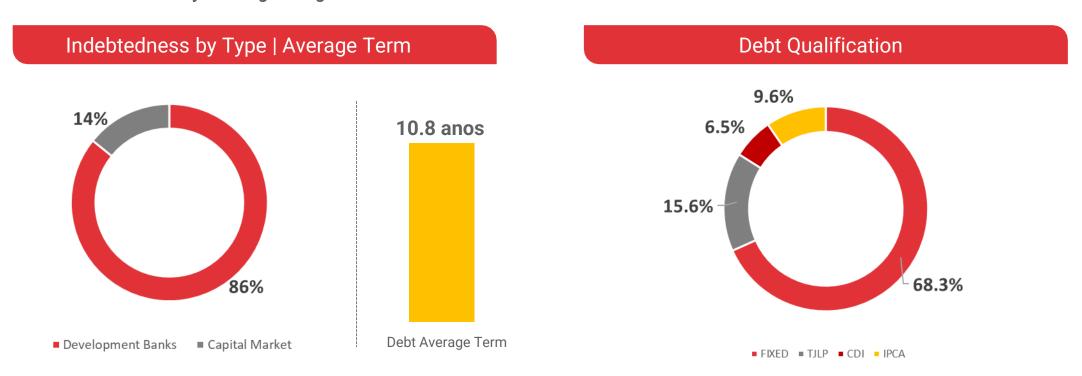


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## Leverage

Highways with contracts average duration over 20 years and are adjusted by IPCA. Today, 70% of company debts are in fixed interests rate (average 6.4%y.y). At the end of 3Q21 Monte Rodovias registered a Gross Debt of R\$894.8M and Net Debt of R\$797.8M. These values are attenuated by the long average term and low cost of debts:





# **Takeways**

- Traffic and operational resilience during COVID-19 pandemic and expressive growth on 2021
- EBITDA and Revenue growth on 2021, reflecting synergy actions
- Highways with about 70% of company debts with fixed interests rate (average 6.4%y.y)
- Growth opportunities on Northeast by auctions and M&As